



FLEET MANAGEMENT



2021 TOTAL COST OF OWNERSHIP

PREVIEW GUIDE

Simple Concept. Big Savings.

It's important to select the right vehicle for the right job, at the right time. Let Enterprise Fleet Management help you find the perfect vehicles for your business needs.

This *Preview Guide* has been created as a reference to help provide options based on your business needs. Please contact your local Enterprise Fleet Management team for all available models, pricing and options. Vehicle data is not guaranteed and is subject to change.

**FOR MORE INFORMATION PLEASE CONTACT YOUR CLIENT STRATEGY
MANAGER OR LOCAL FLEET TEAM.**

VISIT [EFLEETS.COM](https://www.efleets.com)

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2021

SELECT A VEHICLE TYPE



SUB-COMPACT CARS



COMPACT CARS



MID-SIZE CARS



FULL-SIZE CARS



ENTRY LUXURY CARS



COMPACT CROSSOVER SUV



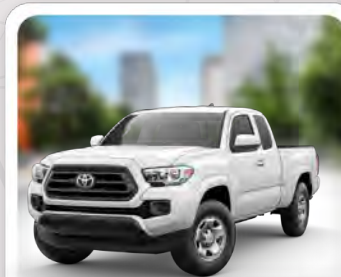
CROSSOVER SUV



STANDARD SUV



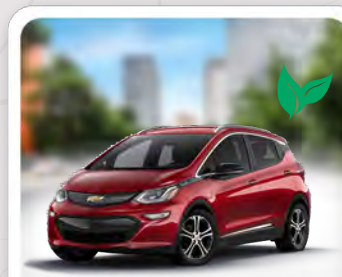
MINIVANS



PICKUPS



CARGO VANS



SPECIALTY CARS



POLICE VEHICLES

If you are looking for a larger or specialty vehicle, please contact your Enterprise Fleet Management team.



SUB-COMPACT CARS

For a full list of vehicles, please contact your local team at: efleets.com



2021 Hyundai Accent 4-DR Sedan

2021 Chevrolet Spark 4-DR Hatch

2021 Nissan Versa 4-DR Sedan

2021 Nissan Leaf 4-DR Hatch

VEHICLE DATA

Base Invoice*	\$16,019	\$15,046	\$16,608	\$30,610
Term (MONTHS)	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000
Trim Level	SE	LS	S	S
Standard Engine	1.6L	1.4L 4-Cyl	1.6L16-Valve 4-Cyl	110kW AC Sync. Motor
Drivetrain	IVT FWD	CVT FWD	CVT FWD	EV
Fuel Tank Capacity	11.9	9	10.8	N/A
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	34	34	36	111
Seating Capacity	5	4	5	5
Front Legroom (INCHES)	42.1	41.7	44.5	42.1
Max Interior Cargo Volume (CUBIC FEET)	13.7	27.2	14.7	23.6
Carbon Footprint (GRAMS/MILE/SCORE)	248	269	262	0
Warranty Terms	5yrs/36,000	3yrs/36,000	3yrs/36,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	★★★★	Not Yet Rated	Not Yet Rated	★★★★★

HOLDING COST COMPONENTS

TCO Estimate (PER MILE)***	\$0.33	\$0.37	\$0.36	\$0.45
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ORDERING DATA

Final Assembly Location	Mexico	Korea	Mexico	Tennessee
Factory Order Lead Time (WEEKS)	14-18	26-28	12-16	16-20

* Price subject to change, listed as model year introductory pricing.

** According to U.S. Energy Information as of November 2020.

*** TCO Range does not reflect state taxes, registration fees, interest, or insurance costs. Ask your local EFM representative for a customized analysis.



COMPACT CARS

For a full list of vehicles, please contact your local team at: [efleets.com](https://www.efleets.com)



	2021 Toyota Prius Hatchback	2021 Hyundai Elantra 4-dr Sedan	2021 Nissan Sentra 4-dr Sedan	2021 Toyota Corolla 4-dr Sedan	2021 Honda Civic 4-dr Sedan	2021 Mazda Mazda3 4-dr Sedan
VEHICLE DATA						
Base Invoice*	\$25,186	\$20,070	\$19,372	\$19,861	\$21,033	\$20,554
Term (MONTHS)	36	36	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000	25,000	25,000
Trim Level	LE	SE	S	LE	LX	2.0 A6
Standard Engine	1.8L 4-Cyl 16V	2.0L 16V 4-Cyl	2.0L 4-Cyl	1.8L 16-Valve	2.0L 16-Valve	2.0L 16-Valve
Drivetrain	CVT Hybrid	CVT FWD	CVT FWD	CVT FWD	CVT FWD	CVT FWD
Fuel Tank Capacity	11.3	14	12.4	13.2	12.4	12.2
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	52	38	34	34	34	32
Seating Capacity	5	5	5	5	5	4
Front Legroom (INCHES)	42.3	42.3	44	42	42.3	41.8
Max Interior Cargo Volume (CUBIC FEET)	24.6	14.2	14.3	13.1	15.1	14.9
Carbon Footprint (GRAMS/MILE/SCORE)	193	259	278/8	267	308	
Warranty Terms	3yrs/36,000	5yrs/60,000	3yrs/36,000	3yrs/36,000	3yrs/36,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	Not Rated	Not Rated	★★★★	Not Rated	★★★★★	★★★★★
HOLDING COST COMPONENTS						
TCO Estimate (PER MILE)***	\$0.41	\$0.36	\$0.38	\$0.39	\$0.47	\$0.42
ORDERING DATA						
Final Assembly Location	Japan	Korea	Mexico	Mississippi	-	Japan
Factory Order Lead Time (WEEKS)	16-20	14-18	16-20	10-14	-	10-14

* Price subject to change, listed as model year introductory pricing.

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MID-SIZE CARS

For a full list of vehicles, please contact your local team at: efleets.com

VEHICLE DATA

	2021 Chevrolet Malibu 4-dr Sedan	2021 Subaru Impreza 4-dr Hatch	2021 Volkswagen Jetta 4-dr Sedan	2021 Nissan Altima 4-dr Sedan	2021 Toyota Camry 4-dr Sedan
Base Invoice*	\$23,043	\$20,520	\$19,998	\$23,575	\$23,843
Term (MONTHS)	36	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000	25,000
Trim Level	L	Base	S	S	LE
Standard Engine	1.5L Turbo 4-Cyl	2.0L	1.4L Turbo	2.5L 16-Valve 4-Cyl	2.5L 16-Valve
Drivetrain	CVT FWD	CVT AWD	FWD	CVT FWD	FWD
Fuel Tank Capacity	15.8	13.2	13.2	16.2	16
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	33	32	34	34	34
Seating Capacity	5	5	5	5	5
Front Legroom (INCHES)	41.5	43.1	41.1	43.8	42.1
Max Interior Cargo Volume (CUBIC FEET)	15.7	20.8	14.1	15.4	15.1
Carbon Footprint (GRAMS/MILE/SCORE)	298	-	-	278	264
Warranty Terms	3yrs/36,000	3yrs/36,000	4yrs/50,000	3yrs/36,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	★★★★	★★★★★	★★★★★	★★★★★	★★★★★

HOLDING COST COMPONENTS

TCO Estimate (PER MILE)***	\$0.48	\$0.38	\$0.38	\$0.44	\$0.40
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ORDERING DATA

Final Assembly Location	Kansas Michigan	Japan	Mexico	Tenn. Miss.	Kentucky Indiana
Factory Order Lead Time (WEEKS)	11-13	10-14	12-14	12-16	9-13

* Price subject to change, listed as model year introductory pricing.

** According to U.S. Energy Information as of November 2020.

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FULL-SIZE CARS

For a full list of vehicles, please contact your local team at: [efleets.com](https://www.efleets.com)



**2021
Chrysler 300
4dr Sedan**

**2021
Dodge Charger
4dr Sedan**

**2021
Honda Accord
4dr Sedan**

**2021
Hyundai Sonata
4dr Sedan**

**2021
Toyota Avalon
4dr Sedan**

VEHICLE DATA

Base Invoice*	\$31,442	\$30,996	\$24,572	\$23,665	\$37,683
Term (MONTHS)	36	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000	25,000
Trim Level	Touring	SXT	LX	SE	XLE
Standard Engine	3.6L V6 24V	3.6L V6 24V	1.5T 16-Valve Turbo	2.5L 16-Valve	3.5L 24V V6
Drivetrain	RWD	RWD	FWD	FWD	FWD
Fuel Tank Capacity	18.5	18.5	14.8	14.8	18
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	25	25	34	33	27
Seating Capacity	5	5	5	5	5
Front Legroom (INCHES)	41.8	41.8	42.3	46.1	45
Max Interior Cargo Volume (CUBIC FEET)	16.3	16.5	16.7	16	14.3
Carbon Footprint (GRAMS/MILE/SCORE)	-	389	-	-	354
Warranty Terms	3yrs/36,000	3yrs/36,000	3yrs/36,000	5yrs/60,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	★★★★	★★★★★	★★★★★	★★★★★	★★★★★

HOLDING COST COMPONENTS

TCO Estimate (PER MILE)***	\$0.55	\$0.51	\$0.42	\$0.42	\$0.57
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ORDERING DATA

Final Assembly Location	Canada	Canada	-	Alabama	Kentucky
Factory Order Lead Time (WEEKS)	8-10	8-10	-	12-14	9-13

* Price subject to change, listed as model year introductory pricing.

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ENTRY LUXURY CARS

For a full list of vehicles, please contact your local team at: efleets.com



VEHICLE DATA	2021 Cadillac CT5 4dr Sedan	2021 Acura ILX 4dr Sedan	2021 Audi A4 4dr Sedan	2021 BMW 530i 4dr Sedan
Base Invoice*	\$36,140	\$26,340	\$37,800	\$52,080
Term (MONTHS)	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000
Trim Level	Luxury	Base	40 Premium	-
Standard Engine	2.0L Turbo 4-Cyl	2.4L 16-Valve	2.0L 4-Cyl	2.0L 4-Cyl Turbo
Drivetrain	RWD	FWD	Full-time 4WD	Full-time four-wheel drive
Fuel Tank Capacity	17.4	13.2	15.3	15.3
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	28	29	28	29
Seating Capacity	5	5	5	5
Front Legroom (INCHES)	42.4	42.3	41.3	41.3
Max Interior Cargo Volume (CUBIC FEET)	11.9	12.4	12	12
Carbon Footprint (GRAMS/MILE/SCORE)	348	-	-	-
Warranty Terms	4yrs/50,000	4yrs/50,000	4 yrs/50,000	4 yrs/50,000
NHTSA Safety Rating (OVERALL)	★★★★★	★★★★★	★★★★★	Not Yet Rated
HOLDING COST COMPONENTS				
TCO Estimate (PER MILE)***	\$0.64	\$0.50	\$0.68	\$0.67
ORDERING DATA				
Final Assembly Location	Michigan	-	Germany	-
Factory Order Lead Time (WEEKS)	11-13	-	14-16	-

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COMPACT CROSSOVER SUV

For a full list of vehicles, please contact your local team at: efleets.com

**2021
Chevrolet Trax**

**2021
Toyota C-HR**

**2021
Ford EcoSport**

**2021
Nissan Kicks**

VEHICLE DATA

Base Invoice*	\$21,625	\$21,226	\$20,840	\$19,478
Term (MONTHS)	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000
Trim Level	LS	LE	S	S
Standard Engine	Turbo 1.4L 4-Cyl	2.0L 16-Valve	1.0L EcoBoost	1.6L 16V 4-Cyl
Drivetrain	FWD	FWD	FWD	FWD
Fuel Tank Capacity	14	13.2	13.8	10.8
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	-	29	28	34
Seating Capacity	5	5	5	5
Front Legroom (INCHES)	40.8	43.5	42.9	43.7
Max Interior Cargo Volume (CUBIC FEET)	29.3	37	50	53.2
Carbon Footprint (GRAMS/MILE/SCORE)	316	305	318	271
Warranty Terms	3yrs/36,000	3yrs/36,000	3yrs/36,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	★★★★★	Not Yet Rated	★★★★★	★★★★★

HOLDING COST COMPONENTS

TCO Estimate (PER-MILE)***	\$0.46	\$0.44	\$0.47	\$0.39
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ORDERING DATA

Final Assembly Location	Mexico	Japan	India	Mexico
Factory Order Lead Time (WEEKS)	27-29	17-21	20-22	16-20

* Price subject to change, listed as model year introductory pricing.

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**2021
Chevrolet Equinox**

**2021
Ford Escape**

**2021
Nissan Rogue**

**2021
Toyota RAV-4**

**2021
Jeep Compass**

CROSSOVER SUV

For a full list of vehicles, please contact your local team at: efleets.com

VEHICLE DATA

Base Invoice*	\$26,476	\$26,790	\$26,972	\$25,532	\$26,979
Term (MONTHS)	36	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000	25,000
Trim Level	LS	SE	SV	LE	Latitude
Standard Engine	1.5L Turbo 4-Cyl	1.5L EcoBoost	2.5L 16-Valve	2.5L 4-Cyl	2.4L Zero Evap M-Air
Drivetrain	FWD	FWD	FWD	FWD	FWD
Fuel Tank Capacity	14.6	14.8	14.5	14.5	13.5
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	29	30	30	31	27
Seating Capacity	5	5	5	5	5
Front Legroom (INCHES)	40.9	42.4	41.5	41	41.8
Max Interior Cargo Volume (CUBIC FEET)	63.9	57.3	74.1	69.8	42.1
Carbon Footprint (GRAMS/MILE/SCORE)	315	342	312	302	250
Warranty Terms	3yrs/36,000	3yrs/36,000	3yrs/36,000	3yrs/36,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	★★★★★	★★★★★	Not Yet Rated	★★★★★	★★★★★

HOLDING COST COMPONENTS

TCO Estimate (PER-MILE)***	\$0.50	\$0.50	\$0.45	\$0.43	\$0.50
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(AWD/FWD OPTIONS ADD \$0.02/MILE)

ORDERING DATA

Final Assembly Location	Canada Mexico	Illinois	Tenn. Japan Korea	Canada Japan	Mexico
Factory Order Lead Time (WEEKS)	16-18	16-18	16-20	12-16	8-10

* Price subject to change, listed as model year introductory pricing.

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STANDARD SUV

For a full list of vehicles, please contact your local team at: efleets.com



**2021
Ford Explorer**



**2021
Jeep Grand
Cherokee**



**2021
Chevrolet Traverse**



**2021
Toyota Highlander**



**2021
Dodge Durango**

VEHICLE DATA

Base Invoice*	\$33,885	\$32,336	\$35,836	\$34,965	\$32,927
Term (MONTHS)	36	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000	25,000
Trim Level	XLT	Laredo	LS	LE	SXT
Standard Engine	2.3L EcoBoost	3.6L V6 24V	3.6L V6	3.5L V6	3.6L V6 24V
Drivetrain	RWD	RWD	FWD	FWD	RWD
Fuel Tank Capacity	18.6	24.6	19.4	17.9	24.6
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	25	23	23	24	23
Seating Capacity	6	5	8	8	5
Front Legroom (INCHES)	43	40.3	41	42	40.3
Max Interior Cargo Volume (CUBIC FEET)	59	68.3	98.2	84.3	47.7
Carbon Footprint (GRAMS/MILE/SCORE)	-	-	-	-	-
Warrenty Terms	3yrs/36,000	3yrs/36,000	3yrs/36,000	3yrs/36,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	★★★★★	★★★★★	★★★★★	★★★★★	Not Yet Rated

HOLDING COST COMPONENTS

TCO Estimate (PER-MILE)***	\$0.59	\$0.58	\$0.56	\$0.53	\$0.54
			(AWD/FWD OPTIONS ADD \$0.02/MILE)		

ORDERING DATA

Final Assembly Location	Illinois	Michigan	Michigan	Indiana	Michigan
Factory Order Lead Time (WEEKS)	16-18	8-10	13-15	12-16	8-10

* Price subject to change, listed as model year introductory pricing.

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MINIVANS

For a full list of vehicles, please contact your local team at: efleets.com

VEHICLE DATA

	2021 Chrysler Pacifica	2021 Ford Transit Connect	2021 RAM ProMaster City	2021 Honda Odyssey	2021 Kia Sedona	2021 Toyota Sienna
Base Invoice*	\$35,521	\$27,699	\$26,807	\$31,416	\$30,456	\$33,051
Term (MONTHS)	36	36	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000	25,000	25,000
Trim Level	Touring	XL	Base	LX	LX	LE
Standard Engine	3.6L V6 24V	2.0L Gas	2.4L MultiAir	3.5L V6 24-Valve	3.3L V6 24V	2.5L
Drivetrain	FWD	FWD	FWD	FWD	FWD	FWD
Fuel Tank Capacity	19	15.8	16.1	19.5	21.1	18
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	24	27	25	24	21	36
Seating Capacity	7	6	5	7	8	8
Front Legroom (INCHES)	41.1	42.3	40.8	40.9	40.9	40.3
Max Interior Cargo Volume (CUBIC FEET)	140.5	106	48.4	144.9	142	101
Carbon Footprint (GRAMS/MILE/SCORE)	416	344	-	-	-	417
Warranty Terms	3yrs/36,000	3yrs/36,000	3yrs/36,000	3yrs/36,000	5yrs/60,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	★★★★★	Not Yet Rated	Not Yet Rated	★★★★★	★★★★★	Not Yet Rated

HOLDING COST COMPONENTS

TCO Estimate (PER-MILE)***	\$0.60	\$0.53	\$0.47	\$0.54	\$0.50	\$0.50
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ORDERING DATA

Final Assembly Location	Canada	Spain	Turkey	-	Korea	Indiana
Factory Order Lead Time (WEEKS)	8-10	20-22	18-22	-	12-16	14-18

* Price subject to change, listed as model year introductory pricing.

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COMPACT-MID PICKUPS

For a full list of vehicles, please contact your local team at: efleets.com

2021
Toyota Tacoma

2021
Nissan Frontier

2021
Chevrolet Colorado

2021
Ford Ranger

VEHICLE DATA

Base Invoice*	\$26,170	\$26,957	\$25,488	\$25,270
Term (MONTHS)	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000
Trim Level	SR	S	WT	XL
Standard Engine	2.7L 16-Valve	3.8L 24-Valve V6	2.5L	2.3L EcoBoost
Drivetrain	RWD	RWD	RWD	RWD
Fuel Tank Capacity	21.1	21.1	21	18
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	22	21	22	24
Seating Capacity	5	4	4	4
Front Legroom (INCHES)	32.6	42.4	45	43.1
Base payload	1,620	880	1,426	1,860
Carbon Footprint (GRAMS/MILE/SCORE)	423	462/4	406	387
Warranty Terms	3yrs/36,000	3yrs/36,000	3yrs/36,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	★★★★	Not Yet Rated	★★★★	★★★★

HOLDING COST COMPONENTS

TCO Estimate (PER-MILE)***	\$0.44	\$0.45	\$0.49	\$0.49
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ORDERING DATA

Final Assembly Location	Texas Mexico	Mississippi	Missouri	Michigan
Factory Order Lead Time (WEEKS)	15-19	16-20	13-15	16-18

* Price subject to change, listed as model year introductory pricing.

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1/2 TON PICKUPS

For a full list of vehicles, please contact your local team at: efleets.com

VEHICLE DATA

	2021 Ford F-150	2021 Chevrolet Silverado 1500	2021 RAM 1500	2021 Toyota Tundra	2021 Nissan Titan
Base Invoice*	\$29,620	\$29,080	\$32,594	\$34,612	\$36,706
Term (MONTHS)	36	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000	25,000
Trim Level	XL Regular Cab	Work Truck Regular Cab	Tradesman Quad Cab	SR5 Double Cab	S King Cab
Standard Engine	3.3L V6	4.3L V6	3.6L V6 24V	5.7L V8 32V	5.6L V8
Drivetrain	RWD	RWD	RWD	RWD	RWD
Fuel Tank Capacity	23	28	23	26.4	26
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	22	19	23	15	19
Seating Capacity	3	3	6	6	6
Front Legroom (INCHES)	43.9	44.5	40.9	42.5	41.8
Base Payload	1,960	2,250	2,302	1,700	1,640
Carbon Footprint (GRAMS/MILE/SCORE)	412	509	407	596	505
Warranty Terms	3yrs/36,000	3yrs/36,000	3yrs/36,000	3yrs/36,000	5yrs/100,000
NHTSA Safety Rating (OVERALL)	Not Yet Rated	★★★★	★★★★	★★★★	Not Yet Rated

HOLDING COST COMPONENTS

TCO Estimate (PER-MILE)***	\$0.50	\$0.53	\$0.50	\$0.60	\$0.59
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(CREW CAB ADD \$0.02/MILE)

ORDERING DATA

Final Assembly Location	Missouri	Mexico	Mexico	Texas	Mississippi
Factory Order Lead Time (WEEKS)	14-16	20-22	8-10	14-18	16-20

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3/4 TON PICKUPS

For a full list of vehicles, please contact your local team at: efleets.com



**2021
Ford F-250**

**2021
Chevrolet
Silverado 2500HD**

**2021
Ram 2500**

VEHICLE DATA

Base Invoice*	\$34,213	\$34,421	\$33,831
Term (MONTHS)	36	36	36
Annual Miles	25,000	25,000	25,000
Trim Level	XL Reg Cab	WT Reg Cab	Tradesman Reg Cab
Standard Engine	6.2L 2-Valve V8	6.6L Gas V8	6.4L V8 HEMI
Drivetrain	RWD	RWD	RWD
Fuel Tank Capacity	34	36	32
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	14	14	14
Seating Capacity	3	3	3
Front Legroom (INCHES)	43.9	44.5	40.9
Base Payload	4,270	3,870	4,050
Carbon Footprint (GRAMS/MILE/SCORE)	N/A	N/A	N/A
Warranty Terms	3yrs/36,000	3yrs/36,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	★★★★	Not Yet Rated	Not Yet Rated

HOLDING COST COMPONENTS

TCO Estimate (PER-MILE)***	\$0.61	\$0.58	\$0.60
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(CREW CAB ADD \$0.02/MILE)

ORDERING DATA

Final Assembly Location	Kentucky Ohio	Michigan	Mexico
Factory Order Lead Time (WEEKS)	16	21-23	10-12

* Price subject to change, listed as model year introductory pricing.

** According to U.S. Energy Information as of November 2020.

*** TCO Range does not reflect state taxes, registration fees, interest, or insurance costs. Ask your local EFM representative for a customized analysis.



ONE TON PICKUPS

For a full list of vehicles, please contact your local team at: efleets.com



**2021
Ford F-350**



**2021
Chevrolet
Silverado 3500HD**



**2021
Ram 3500**

VEHICLE DATA

Base Invoice*	\$35,653	\$36,692	\$35,317
Term (MONTHS)	36	36	36
Annual Miles	25,000	25,000	25,000
Trim Level	XL SD Reg Cab (LB SRW)	WT Reg Cab (LB SRW)	Tradesman (REG CAB SRW)
Standard Engine	6.2L 2-Valve V8 Flex-Fuel	6.6L V8	6.4L V8 HEMI
Drivetrain	RWD	RWD	RWD
Fuel Tank Capacity	34	36	32
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	13.75	13.75	13.75
Seating Capacity	3	3	3
Front Legroom (INCHES)	43.9	44.5	40.9
Base Payload	4,080	4,390	4,660
Carbon Footprint (GRAMS/MILE/SCORE)	N/A	N/A	N/A
Warranty Terms	3yrs/36,000	3yrs/36,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	Not Yet Rated	Not Yet Rated	Not Yet Rated

HOLDING COST COMPONENTS

TCO Estimate (PER-MILE)***	\$0.74	\$0.75	\$0.88
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(CREW CAB ADD \$0.02/MILE)

ORDERING DATA

Final Assembly Location	Kentucky Ohio	Michigan	Mexico
Factory Order Lead Time (WEEKS)	16	21-23	10-12

* Price subject to change, listed as model year introductory pricing.

** According to U.S. Energy Information as of November 2020.

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COMPACT CARGO VANS

For a full list of vehicles, please contact your local team at: efleets.com

**2021
Nissan NV200**

**2021
Ford Transit
Connect**

**2021
Ram
ProMaster City**

**2021
Mercedes-Benz
Metris**

VEHICLE DATA

Base Invoice*	\$23,082	\$26,024	\$25,367	\$32,004
Term (MONTHS)	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000
Trim Level	S	XL	Tradesman	Base
Standard Engine	2.0L DOHC 4-Cyl	2.0L GDI I-4 Gas	2.4L I4 MultiAir	2.0L I-4 TurboCharge
Drivetrain	FWD	FWD	FWD	RWD
Fuel Tank Capacity	14.5	15.8	16.1	18.5
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	24	24	21	22
Seating Capacity	2	2	2	2
Front Legroom (INCHES)	42.6	41.5	40.8	35.8
Base Payload	1,480	1,510	1,886	2,425
Carbon Footprint (GRAMS/MILE/SCORE)	356	353	374	404
Warranty Terms	5yrs/100,000	3yrs/36,000	3yrs/36,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	Not Yet Rated	Not Yet Rated	Not Yet Rated	Not Yet Rated

HOLDING COST COMPONENTS

TCO Estimate (PER-MILE)* ** *	\$0.44	\$0.52	\$0.46	\$0.60
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ORDERING DATA

Final Assembly Location	Mississippi	Spain	Turkey	Spain
Factory Order Lead Time (WEEKS)	16-20	20-22	18-20	25-29

* Price subject to change, listed as model year introductory pricing.

** According to U.S. Energy Information as of November 2020.

*** TCO Range does not reflect state taxes, registration fees, interest, or insurance costs. Ask your local EFM representative for a customized analysis.



1/2-TON CARGO VANS

For a full list of vehicles, please contact your local team at: efleets.com



**2021
Ford Transit T-150
Cargo Low Roof**

**2021
Nissan
NV Cargo NV1500**

**2021 Ram
ProMaster
1500 Low Roof**

**2021 Mercedes-Benz
Sprinter 1500
Standard Roof**

VEHICLE DATA

Base Invoice*	\$36,175	\$31,609	\$33,732	\$35,637
Term (MONTHS)	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000
Trim Level	Base 148" WB	SV	Base 136" WB	Base 144" WB
Standard Engine	3.5L V6 Flex-Fuel	4.0L 24-Valve V6	3.6L V6 24V	2.0L Turbo
Drivetrain	RWD	RWD	FWD	RWD
Fuel Tank Capacity	25.1	28	24	22
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	17.5	15	17	16
Seating Capacity	2	2	2	2
Front Legroom (INCHES)	41.3	42	38.8	38.9
Base Payload	3,660	2,730	4,000	3,854
Carbon Footprint (GRAMS/MILE/SCORE)	N/A	N/A	N/A	N/A
Warranty Terms	3yrs/36,000	5yrs/100,000	3yrs/36,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	Not Yet Rated	Not Yet Rated	Not Yet Rated	Not Yet Rated

HOLDING COST COMPONENTS

TCO Estimate (PER-MILE)***	\$0.67	\$0.62	\$0.59	\$0.66
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ORDERING DATA

Final Assembly Location	Missouri	Mississippi	Mexico	South Carolina, Germany
Factory Order Lead Time (WEEKS)	16-18	16-20	14-20	32-36

* Price subject to change, listed as model year introductory pricing.

** According to U.S. Energy Information as of November 2020.

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3/4-TON CARGO VANS

For a full list of vehicles, please contact your local team at: efleets.com



**2021
Nissan NV2500HD
High Roof**

**2021
Chevrolet Express
2500 Low Roof**

**2021
Ram ProMaster
2500 High Roof**

**2021
Ford Transit
T-250 High Roof**

**2021 Mercedes-Benz
Sprinter 2500
High Roof**

VEHICLE DATA

Base Invoice*	\$32,471	\$31,650	\$37,210	\$40,213	\$41,956
Term (MONTHS)	36	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000	25,000
Trim Level	SV	Work Van	Base	Base	-
Standard Engine	4.0L 24-Valve V6	4.3L V6	3.6L V6 24V	3.5L V6 Flex-Fuel	2.0L 4-cyl Turbo Gas
Drivetrain	RWD	RWD	FWD	RWD	RWD
Fuel Tank Capacity	28	31	24	25.1	22
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	14	15	16	16.5	17
Seating Capacity	2	2	2	2	2
Front Legroom (INCHES)	42	41.3	38.8	41.3	38.9
Base Payload	3,110	3,280	4,130	3,720	3,935
Carbon Footprint (GRAMS/MILE/SCORE)	N/A	N/A	N/A	N/A	N/A
Warranty Terms	5yrs/100,000	3yrs/36,000	3yrs/36,000	3yrs/36,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	Not Yet Rated	Not Yet Rated	Not Yet Rated	Not Yet Rated	Not Yet Rated

HOLDING COST COMPONENTS

TCO Estimate (PER-MILE)***	\$0.64	\$0.61	\$0.61	\$0.72	\$0.73
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ORDERING DATA

Final Assembly Location	Mississippi	Missouri	Mexico	Missouri	South Carolina
Factory Order Lead Time (WEEKS)	16-20	15-19	14-16	16-18	32-36

* Price subject to change, listed as model year introductory pricing.

** According to U.S. Energy Information as of November 2020.

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ONE-TON CARGO VANS

For a full list of vehicles, please contact your local team at: [efleets.com](https://www.efleets.com)



**2021
Ford Transit-350
High Roof**

**2021 Nissan
NV Cargo NV3500
HD High Roof**

**2021 RAM
ProMaster 3500
High Roof**

**2021 Mercedes-Benz
Sprinter 3500
High Roof**

**2021
Chevrolet
Express 3500**

VEHICLE DATA

Base Invoice*	\$41,400	\$38,173	\$38,290	\$43,762	\$34,545
Term (MONTHS)	36	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000	25,000
Trim Level	Base SRW	S	Base	Base	Work Van
Standard Engine	3.5L V6 Flex-Fuel	5.6L 32-Valve V8	3.6L V6 24V	3.0L V6 Turbo Diesel	4.3L V6 DI
Drivetrain	RWD	RWD	FWD	RWD	RWD
Fuel Tank Capacity	25.1	28	24	24.5	31
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.90	\$2.65
Combined MPG (CITY/HWY)	16	13	15	19	14
Seating Capacity	2	2	2	2	2
Front Legroom (INCHES)	41.3	42	38.8	38.9	41.3
Base Payload	4,220	3,690	4,550	4,343	4,250
Carbon Footprint (GRAMS/MILE/SCORE)	N/A	N/A	N/A	N/A	N/A
Warranty Terms	3yrs/36,000	5yrs/60,000	3yrs/36,000	3yrs/36,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	N/A	N/A	N/A	N/A	N/A

HOLDING COST COMPONENTS

TCO Estimate (PER-MILE)***	\$0.74	\$0.70	\$0.63	\$0.83	\$0.63
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ORDERING DATA

Final Assembly Location	Missouri	Mississippi	Mexico	South Carolina Germany	Missouri Ohio
Factory Order Lead Time (WEEKS)	16-18	16-20	14-16	32-36	15-19

* Price subject to change, listed as model year introductory pricing.

** According to U.S. Energy Information as of November 2020.

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SPECIALTY CARS

For a full list of vehicles, please contact your local team at: efleets.com



ASK YOUR ACCOUNT TEAM ABOUT AVAILABLE TESLA MODELS FOR YOUR FLEET, TODAY.



2021 Chevrolet Bolt EV

2021 Nissan LEAF 4-DR Hatch

2021 Ford Escape PHEV

2021 Chrysler Pacifica Hybrid

2021 Hyundai Elantra HEV

2021 Toyota Prius Prime

VEHICLE DATA

Base Invoice*	\$36,181	\$33,309	\$32,589	\$40,176	\$23,617	\$29,795
Term (MONTHS)	36	36	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000	25,000	25,000
Trim Level	LT	SV	SE	Touring	SEL	XLE
Standard Engine	Perm Magnetic Drive Motor	110kW Synch	2.5L Hybrid	3.6L V6 Hybrid	1.6L 16V 4-Cyl	1.8L 4-Cyl 16V
Drivetrain	FWD	FWD	FWD	FWD	FWD	FWD
Fuel Tank Capacity	N/A	N/A	11.2	16.5	12.4	11.4
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)** **	118	111	-	-	-	-
Seating Capacity	5	5	5	7	5	5
Front Legroom (INCHES)	41.6	42.1	42.4	41.1	42.3	43.2
Max Interior Cargo Volume (CUBIC FEET)	56.6	30	60.8	140.5	14.2	19.8
Carbon Footprint (GRAMS/MILE/SCORE)	0	0	N/A	119	N/A	133
Warranty Terms	3yrs/36,000	3yrs/36,000	3yrs/36,000	3yrs/36,000	5yrs/60,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	★★★★★	★★★★★	Not Yet Rated	★★★★★	★★★★★	Not Yet Rated

HOLDING COST COMPONENTS

TCO Estimate (PER-MILE) * * *	\$0.46	\$0.48	\$0.66	\$0.70	\$0.57	\$0.56
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ORDERING DATA

Final Assembly Location	Michigan	Tennessee	Kentucky	Canada	Korea	Japan
Factory Order Lead Time (WEEKS)	12-16	16-20	16-18	8-10	14-18	17-21

* Price subject to change, listed as model year introductory pricing.
 ** According to U.S. Energy Information as of November 2020.
 *** TCO Range does not reflect state taxes, registration fees, interest, or insurance costs. Ask your local EFM representative for a customized analysis.
 **** EPA Equivalent based on 15K annual miles.



POLICE VEHICLES

For a full list of vehicles, please contact your local team at: efleets.com



ASK YOUR ACCOUNT TEAM ABOUT OTHER EMERGENCY VEHICLE OPTIONS FOR YOUR GOVERNMENT, TODAY.



2021 Ford Police Interceptor Utility 2021

Chevrolet Tahoe Police

2021 Chevrolet Tahoe Special Service

2021 Dodge Durango Pursuit

2021 Dodge Charger Police

VEHICLE DATA

Base Invoice*	\$40,656	\$45,628	\$44,991	\$37,170	\$38,464
Term (MONTHS)	36	36	36	36	36
Annual Miles	25,000	25,000	25,000	25,000	25,000
Trim Level	Base	Base	Base	Base	Base
Standard Engine	3.3L V6 Hybrid	5.3L V8	5.3L V8	3.6L V6 24V	3.6L V6 24V
Drivetrain	AWD	4WD	4WD	AWD	AWD
Fuel Tank Capacity	19	24	24	24.6	18.5
Assumed Fuel (COST/GALLON)**	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65
Combined MPG (CITY/HWY)	-	18	18	22	23
Seating Capacity	5	6	6	5	5
Front Legroom (INCHES)	40.9	44.5	44.5	40.3	41.8
Max Interior Cargo Volume (CUBIC FEET)	90.3	122.9	122.9	85.1	16.1
Carbon Footprint (GRAMS/MILE/SCORE)	N/A	N/A	N/A	N/A	N/A
Warranty Terms	3yrs/36,000	3yrs/36,000	3yrs/36,000	3yrs/36,000	3yrs/36,000
NHTSA Safety Rating (OVERALL)	Not Yet Rated	Not Yet Rated	Not Yet Rated	Not Yet Rated	Not Yet Rated

HOLDING COST COMPONENTS

TCO Estimate (PER-MILE)***	\$0.95	\$0.97	\$0.96	\$0.80	\$0.74
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ORDERING DATA

Final Assembly Location	Illinois	Texas	Texas	Michigan	Canada
Factory Order Lead Time (WEEKS)	10-12	21-23	21-23	TBD	TBD

* Price subject to change, listed as model year introductory pricing.
 ** According to U.S. Energy Information as of November 2020.
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